



## Total Energy Systems, LLC

### FOR IMMEDIATE RELEASE

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### Total Energy Systems, LLC Acquires GenPower Products, Inc.

GREEN BAY, WI – Oct. 1, 2018 - Total Energy Systems, LLC, a long time proven provider of critical power solutions to the upper Midwest, has acquired GenPower Products, Inc., a nearly 30-year-old Kohler Generator distributor based in Wixom, MI.

Terms of the transaction, which closed Oct. 1, were not disclosed. GenPower Products operations in eastern Michigan will continue under the Total Energy Systems brand while many of the corporate and executive functions will transfer to Total Energy Systems' headquarters in suburban Green Bay.

Total Energy Systems already is a sales and servicing distributor of Kohler Generators, along with several engine lines and related products, in western Michigan as well as Wisconsin, Minnesota, North Dakota and Northern Illinois.

Acquiring GenPower Products will make both enterprises stronger, said Chris Stiles, President and Managing Member of the combined operations, "because Michigan is a growing market and Detroit is leading the revitalization."

"Having the state covered by two separate organizations allowed for overlap and some unintended competition. Combining the two privately held enterprises under one brand will position us well in the market and put us on par with our competitors."

"GenPower Products' 29 years of serving eastern Michigan, combined with our 114 years in business, and over 60 years in power generation, is a powerful combination that will serve the Michigan market well."

"Uniting this territory will enhance our presence and support which will benefit our customers in many ways," said Nik Osol, Total Energy Systems' Director of Sales.

"This expansion allows us to scale up to serve a much wider market," Osol said. "Our resources will triple with the addition of eastern Michigan, all backed by our regional support network of five locations in the upper Midwest.

GenPower Products' President, Don Grau, who founded that company in 1989, plans to retire. Company Controller, Bob Radtke will remain with the new company in Wixom to support operational integration and help drive future growth as key marketing and back shop operations transfer to Green Bay.

*Total Energy Systems is the exclusive upper Midwestern distributor for Kohler Power Systems' full line of power systems, including industrial, marine, mobile, and residential generators, plus transfer switches and switchgear. The company also is a certified distributor of Kubota Generators, Hatz, Isuzu, Mitsubishi, Scania Industrial and Scania Marine engines and has been in the engine and generator business more than 60 years. It is the operating arm of Morley-Murphy Co., a Green Bay holding company that began as a hardware store in 1904.*

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